



New York Convention Center Operating Corporation

Adopted Annual Budget and Multi-Year Financial Plan

Fiscal Year 2017-18

§ 203.6 Budget and Financial Plan presentation.

- (a) An explanation of the public authority's relationship with the unit or units of government, if any, on whose behalf or benefit the authority was established.**

New York Convention Center Operating Corporation was established by the New York State Legislature in 1979 as a public benefit corporation through Title 27 of the Public Authorities Law. CCOC was created to operate and maintain the Jacob K. Javits Convention Center (Convention Center). The Convention Center hosts events including conventions, fashion shows, association meetings, and trade shows. The Convention Center spans from 34th Street to 40th Street between 11th and 12th Avenues in Manhattan.

The primary mission of the New York Convention Center Operating Corporation, as set forth in its enabling legislation, is to manage and maintain the Javits Center to maximize the Center's positive impact on the economy of the City and the State. NYCCOC meets this objective by booking events that bring out-of-town guests to the City to fill its hotel rooms, restaurants, theaters and retail shopping outlets; by stimulating the growth of the local economy through events that benefit New York businesses and inform New York consumers; and by providing work opportunities to its own labor force and to contractors and other service providers.

As a secondary goal, NYCCOC strives to operate the facility and to manage its funds in such a way as to be self-supporting. NYCCOC meets this objective by directly supplying as many services to its customers as it can efficiently administer, and by carefully managing its expenses.

Finally, NYCCOC has added a new goal in recent years: to achieve an expansion and renovation of the existing facility that will better meet the needs of its existing customers and will also allow it to attract new events to benefit the State and City economy. NYCCOC meets this objective by soliciting input from its customers and by cooperating with the New York Convention Center Development Corporation to secure the most cost effective improvements to the Center.

- (b) A description of the budget process, including the dates of key budget decisions.**

Our process for developing the budget begins with the Sales Department identifying each show that is licensed, the shows that are expected to be licensed and estimates of the special events based on the previous year. Special events are harder to predict than recurring trade shows. Special Events license their space from as little as a week in advance of the event (i.e. photo shoot) to 6 months in advance for a more complex event (i.e. movie screening). We then use the GSF based on the license agreement for which the event has rented. From

the GSF we determine the NSF based on historical data and information from the show manager or other venues. The NSF is the basis for generating the show related revenue and expense. We determine the revenue and expense based on the labor hours projected and apply the labor rates and benefits. The labor rates and benefits are a combination of the current rates, upcoming contractual rate increases and, in the event of an expired contract, an estimate of the rate. In addition to the show labor expense we also have to budget for the house labor expense. We work with the operations department and determine the staffing levels, contractual rates of pay, and the repair and maintenance needs of the building. The repair and maintenance needs continue to increase as the building ages and the infrastructure improvements are completed. The Operations Department works on adjustments to the 5 year plans for both repairs and maintenance and capital improvements based on manpower required and available to complete the projects. Lastly, there are emergency repairs that occur which are estimated based on the age of the facility in addition to the labor demands required as a result of the on-going renovation. In future years we expect to see reduced emergency work as a result of the capital investments made.

(c) A description of the principal budget assumptions, including sources of revenues, staffing and future collective bargaining costs, and programmatic goals.

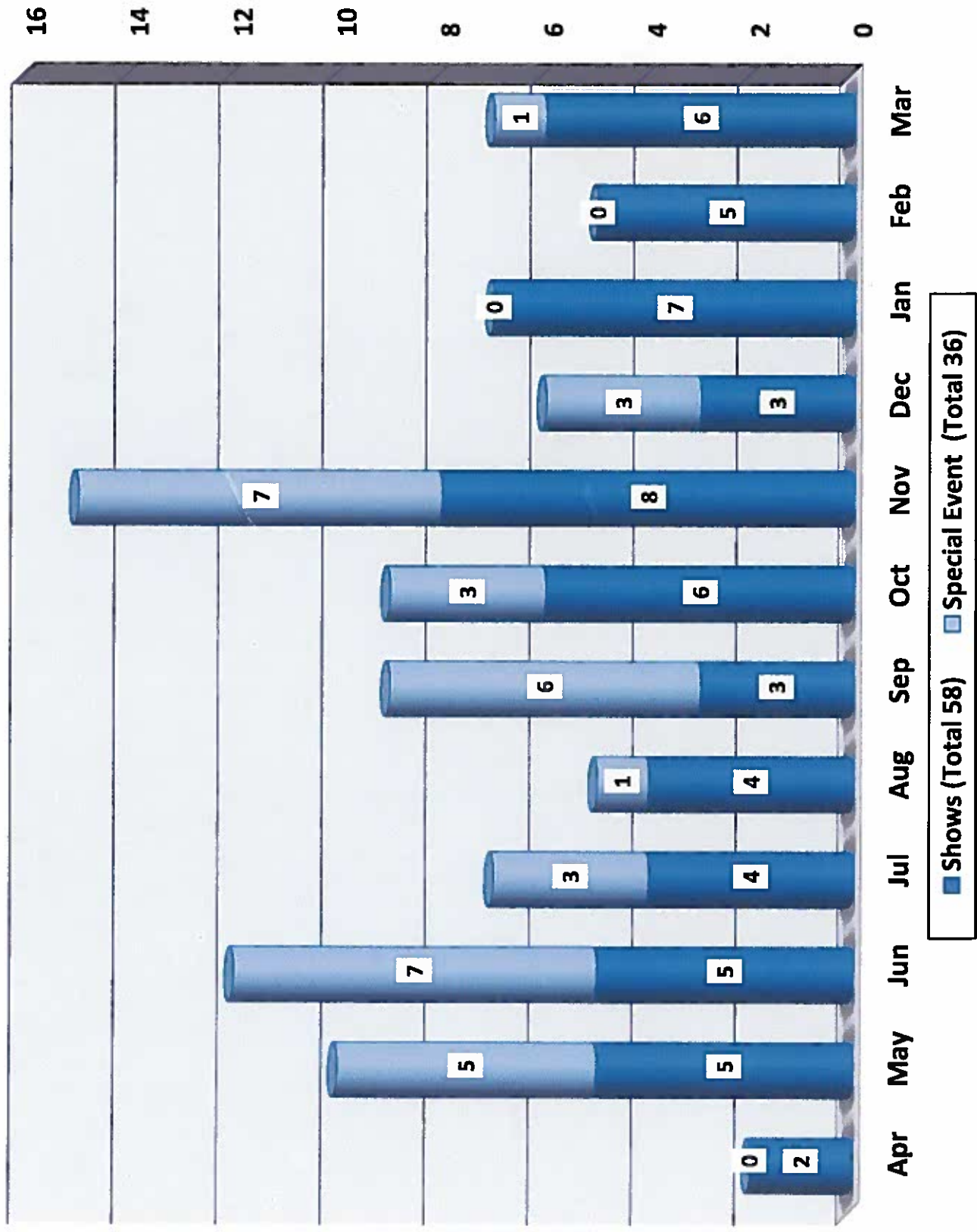
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BUDGET & FINANCIAL PLAN

BUDGETED REVENUES, EXPENDITURES, AND CHANGES IN CURRENT NET ASSETS

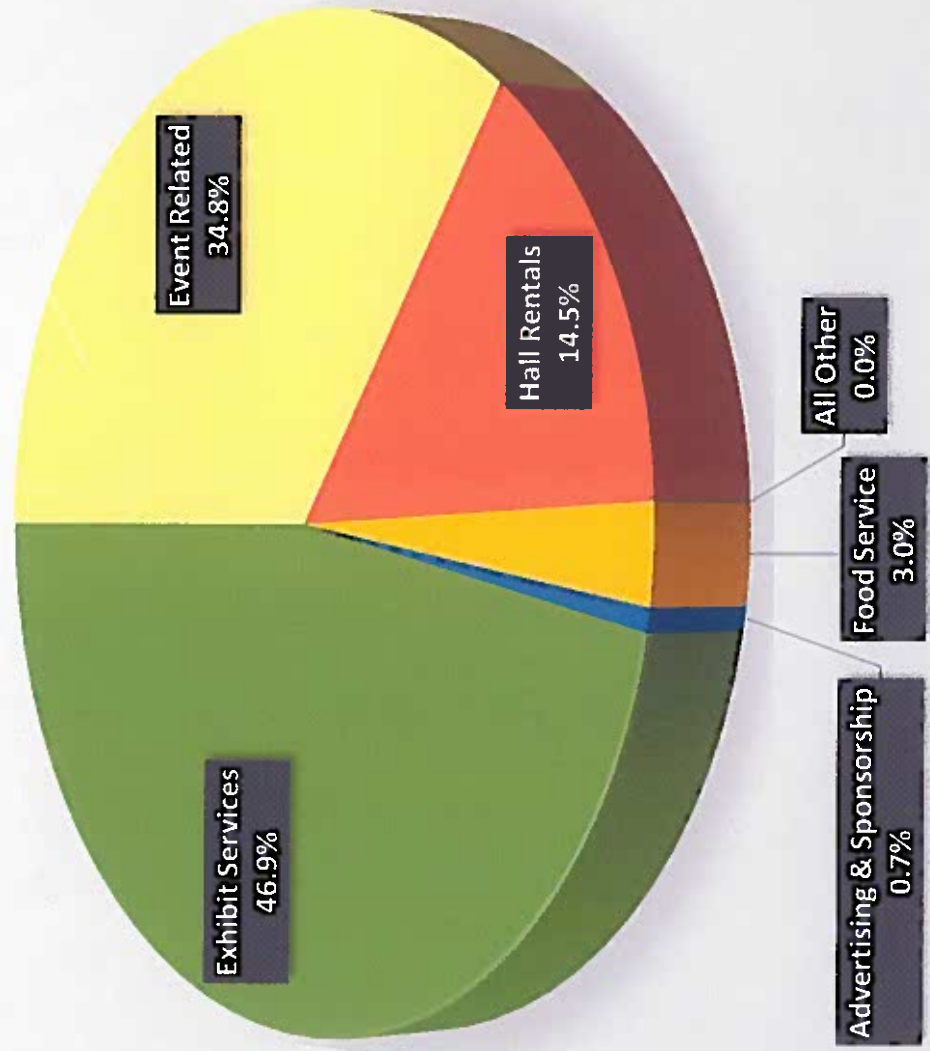
	Last Year (Actual) 2016	Current Year (Estimated) 2017	Next Year (Adopted) 2018	Proposed 2019	Proposed 2020	Proposed 2021
REVENUE & FINANCIAL SOURCES						
Operating Revenues						
Charges for services	163,349,699	160,764,583	162,372,229	164,401,882	166,867,910	170,205,268
Rental & financing income	27,608,081	28,819,439	29,179,682	29,544,428	29,987,594	30,587,346
Other operating revenues	589	715	729	744	759	774
Nonoperating Revenues						
Investment earnings	79,501	176,498	180,028	183,629	187,301	191,047
State subsidies/grants	0	0	0	0	0	0
Federal subsidies/grants	0	0	0	0	0	0
Municipal subsidies/grants	0	0	0	0	0	0
Public authority subsidies	0	0	0	0	0	0
Other nonoperating revenues	0	0	0	0	0	0
Proceeds from the issuance of debt	0	0	0	0	0	0
Total Revenues & Financing Sources	191,037,870	189,761,235	191,732,668	194,130,683	197,043,564	200,984,435
EXPENDITURES						
Operating Expenditures						
Salaries and wages	89,410,786	89,279,173	90,529,082	91,660,695	93,035,606	94,896,318
Other employee benefits	64,975,323	64,927,662	65,739,258	66,528,129	67,392,994	68,740,854
Professional services contracts	7,191,014	9,177,165	9,291,880	9,398,736	9,516,221	9,658,964
Supplies and materials	3,129,322	3,364,661	3,406,720	3,445,897	3,488,971	3,541,305
Other operating expenditures	20,988,007	20,666,645	21,079,978	21,501,578	21,931,609	22,370,241
Nonoperating Expenditures						
Payment of principal on bonds and financing arrangements						
Interest and other financing charges	66,054	59,892	61,389	62,924	64,497	66,110
Subsidies to other public authorities	0	0	0	0	0	0
Capital asset outlay	0	0	0	0	0	0
Grants and donations	0	0	0	0	0	0
Other nonoperating expenditures	2,689,052	0	0	0	0	0
Total Expenditures	188,449,558	187,475,198	190,108,307	192,597,959	195,429,898	199,273,792
Capital Contributions	0	0	0	0	0	0
Excess (deficiency) of revenues and capital contributions over expenditures	2,588,312	2,286,037	1,624,361	1,532,724	1,613,666	1,710,643

**Jacob K. Javits Convention Center
Plan Events - April 2017 To March 2018**



New York Convention Center Operating Corporation
April 1, 2017 - March 31, 2018

Plan Revenue - Total \$191,733K

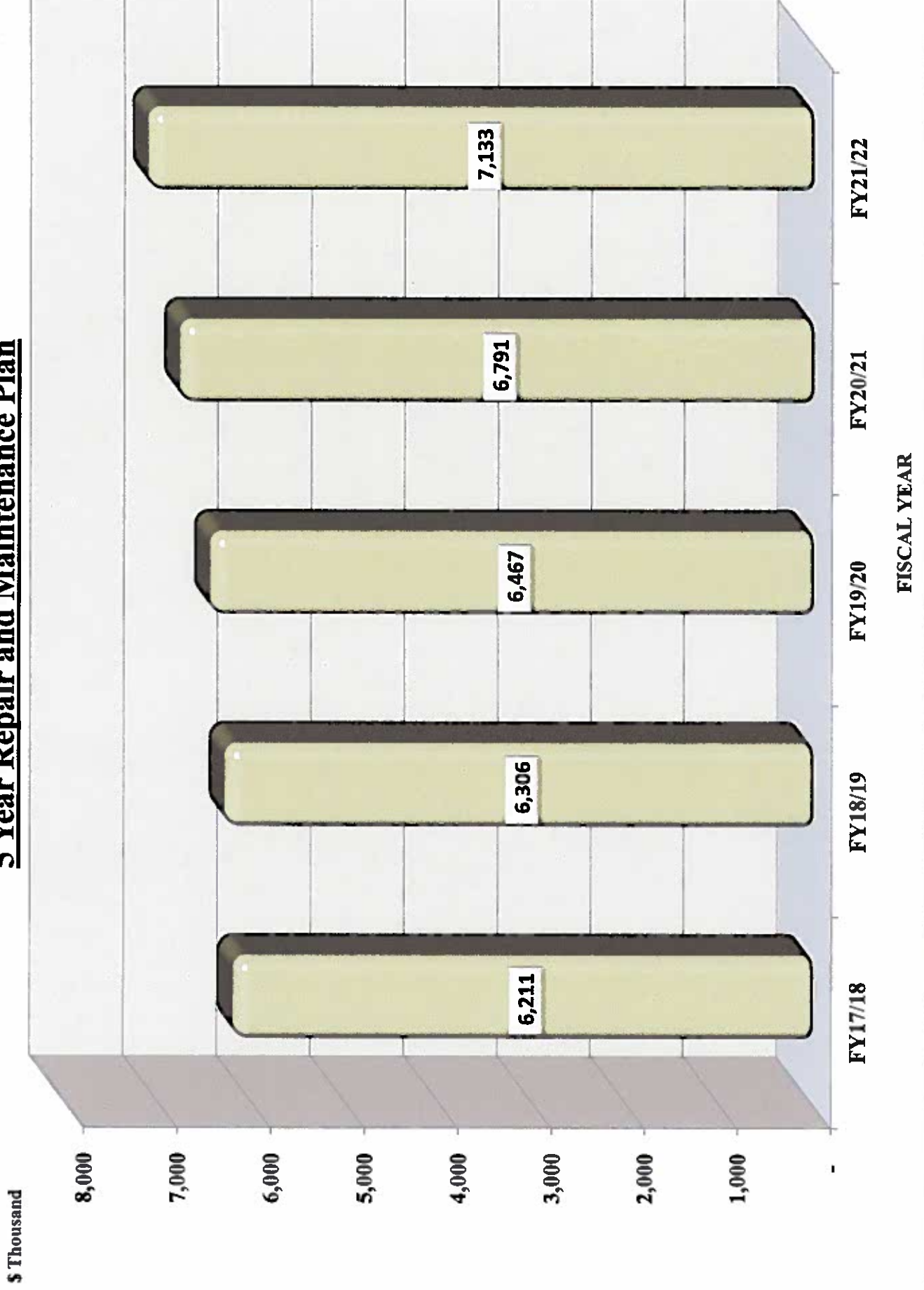


**New York Convention Center Operating Corporation
April 1, 2017 - March 31, 2018**

Plan Expenses - Total \$190,108K



New York Convention Center Operation Corporation 5 Year Repair and Maintenance Plan



**Jacob K. Javits Convention Center
Repair and Maintenance Plan**

Item #	Description	FY17/18	FY18/19	FY19/20	FY20/21	FY21/22	Total
1	R&M - House Electric	1,000	1,200	1,450	1,750	2,100	7,500
2	R&M - General Engineering	101,000	103,000	106,000	111,000	117,000	538,000
3	R&M - General Painting	1,000	1,250	1,500	1,800	2,200	7,750
4	R&M - General Plumbing	11,000	11,700	12,800	13,900	15,500	64,900
5	R&M - General / Equipment	771,000	783,000	803,000	843,000	885,000	4,085,000
6	R&M - Roofing	89,000	90,000	92,000	97,000	102,000	470,000
7	R&M - Doors	82,000	83,000	85,000	89,000	93,000	432,000
8	R&M - Building Automation Fire System	434,000	441,000	452,000	475,000	499,000	2,301,000
9	R&M - Glass Repair	41,000	42,000	43,000	45,000	47,000	218,000
10	R&M - Window Cleaning	703,000	714,000	732,000	769,000	807,000	3,725,000
11	R&M - Elevator / Escalator	1,955,000	1,984,000	2,034,000	2,136,000	2,243,000	10,352,000
12	R&M - MIS - Server/Hardware/Software	1,602,000	1,626,000	1,667,000	1,750,000	1,838,000	8,483,000
13	R&M - Advertising	59,000	60,000	62,000	65,000	68,000	314,000
14	R&M - Environmental Solution	229,000	232,000	238,000	250,000	263,000	1,212,000
15	R&M - Security Solution	78,000	79,000	81,000	85,000	89,000	412,000
16	R&M - Other Administration	54,000	55,000	56,000	59,000	62,000	286,000
TOTAL REPAIR & MAINTENANCE		6,211,000	6,306,150	6,466,750	6,791,450	7,132,800	32,908,150

JACOB K. JAVITS CONVENTION CENTER
5-YEAR REPAIR & MAINTENANCE PLAN – PLAN BUDGET

MAR 2017

1. R&M House Electric

Miscellaneous electric work; transformer yard and transformer rooms including miscellaneous electrical testing.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
1,000	1,200	1,450	1,750	2,100

2. R&M General Engineering

Miscellaneous HVAC repairs. This would include the 5 cooling towers, 173 HVAC units and all other mechanical units.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
101,000	103,000	106,000	111,000	117,000

3. R&M General Painting

Miscellaneous painting repairs.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
1,000	1,250	1,500	1,800	2,200

4. R&M General Plumbing

Miscellaneous plumbing repairs. This would include repairs on fire sprinkler system, cleaning out lines, repair restroom fixtures, repair hot water heaters, etc.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
11,000	11,700	12,800	13,900	15,500

5. R&M General / Equipment

Repair and maintenance of general facilities and equipment.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
771,000	783,000	803,000	843,000	885,000

6. R&M Roofing

Repair and maintenance of the roof and green roof.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
89,000	90,000	92,000	97,000	102,000

7. R&M Doors

Repair and maintenance on all interior/exterior entrance/exit doors and overhead freight doors. This would include repairing the doors that are damaged during move- in/out.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
82,000	83,000	85,000	89,000	93,000

8. R&M Building Automation Fire System

Repair and maintenance of the Siemens Building Management System and Fire System. This includes bi-weekly service and testing.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
434,000	441,000	452,000	475,000	499,000

JACOB K. JAVITS CONVENTION CENTER
5-YEAR REPAIR & MAINTENANCE PLAN – PLAN BUDGET

MAR 2017

9. R&M Glass Repair

Repair and maintenance of all interior and exterior glass throughout the Center. This includes repairing glass that is damaged during move-in/out.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
41,000	42,000	43,000	45,000	47,000

10. R&M Window Cleaning

Cleaning of all interior and exterior windows throughout the building.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
703,000	714,000	732,000	769,000	807,000

11. R&M Elevator / Escalator

Repair and maintenance of all elevators and escalators.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
1,955,000	1,984,000	2,034,000	2,136,000	2,243,000

12. R&M MIS - Server / Hardware / Software Maintenance

Server and Hardware maintenance agreements and software maintenance.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
1,602,000	1,626,000	1,667,000	1,750,000	1,838,000

13. R&M – Advertising

Repair and maintenance for the LED Marquee Display and Video Advertising Network system.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
59,000	60,000	62,000	65,000	68,000

14. R&M – Environmental Solution

Repair and maintenance for the power sweepers, walk behind vacuums and carpet cleaning.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
229,000	232,000	238,000	250,000	263,000

15. R&M – Security Solution

Repair and maintenance for CCTV and radio system.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
78,000	79,000	81,000	85,000	89,000

16. R&M – Other Administration

Repair and maintenance for administration area.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
54,000	55,000	56,000	59,000	62,000

(d) A self-assessment of budgetary risks.

New York Convention Center Operating Corporation prepares a self-assessment of budgetary risks and reviews it on an annual basis with the Finance and Audit Committee before the new fiscal year budget is recommended for approval by the Board of Directors.

(e) A revised forecast of the current year's budget.

Once approved by Board of Director the budget is not revised as year progresses.

(f) A reconciliation that identifies all changes in estimates from the projections in the previously approved budget or plan.

Once approved by Board of Director the budget is not revised as year progresses.

(g) A statement of the last completed fiscal year's actual financial performance in categories consistent with the proposed budget or financial plan.

Please see attached.

NEW YORK CONVENTION CENTER OPERATING CORPORATION
CONDENSED STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
Plan vs. Actual As of March 31, 2016
(000's)

	<u>Actual</u>	<u>Plan</u>	<u>Variance</u>
Operating Revenue			
Space Rental	\$ 27,608	\$ 26,489	\$ 1,119
Services	155,549	145,365	10,184
Other	7,801	7,572	229
Total Operating Revenue	<u>190,958</u>	<u>179,426</u>	<u>11,533</u>
Operating Expenses			
Employee compensation and benefits	151,609	150,186	1,424
Facility operating expenses	18,675	16,809	1,866
Selling, general and administrative expenses	8,191	7,220	971
Annual other postemployment benefits expenses	2,777	2,950	(173)
Total Operating Expenses	<u>181,252</u>	<u>177,165</u>	<u>4,087</u>
Depreciation and Amortization	<u>4,442</u>	<u>5,820</u>	<u>(1,378)</u>
Loss from Operations	5,264	(3,559)	8,823
Capital expenditure reserve	(2,689)	-	(2,689)
Interest Income (Expense), net	<u>13</u>	<u>(47)</u>	<u>60</u>
Change in Net Position	<u>\$ 2,588</u>	<u>\$ (3,606)</u>	<u>\$ 8,883</u>

- (h) A projection of the number of employees, including sources of funding, the numbers of full-time and full-time equivalents, and functional classifications.**

FY2017-18 Request		
	Full Time	Part Time
Administration	141	35
House Labor	180	42
Show Labor	0	4,232
TOTAL	321	4,309

- (i) A statement of each revenue-enhancement and cost-reduction initiative that represents a component of any gap-closing program and the annual impact on revenues, expenses and staffing.**

None.

- (j) A statement of the source and amount of any material non-recurring resource that is planned for use in any given fiscal year.**

None.

- (k) A statement of any transactions that shift material resources from one year to another and the amount of any reserves.**

None.

- (l) A statement of borrowed debt projected to be outstanding at the end of each fiscal year covered by the budget or financial plan; the planned use or purpose of debt issuances; scheduled debt service payments for both issued and proposed debt; the principal amount of proposed debt and assumed interest rate(s); debt service for each**

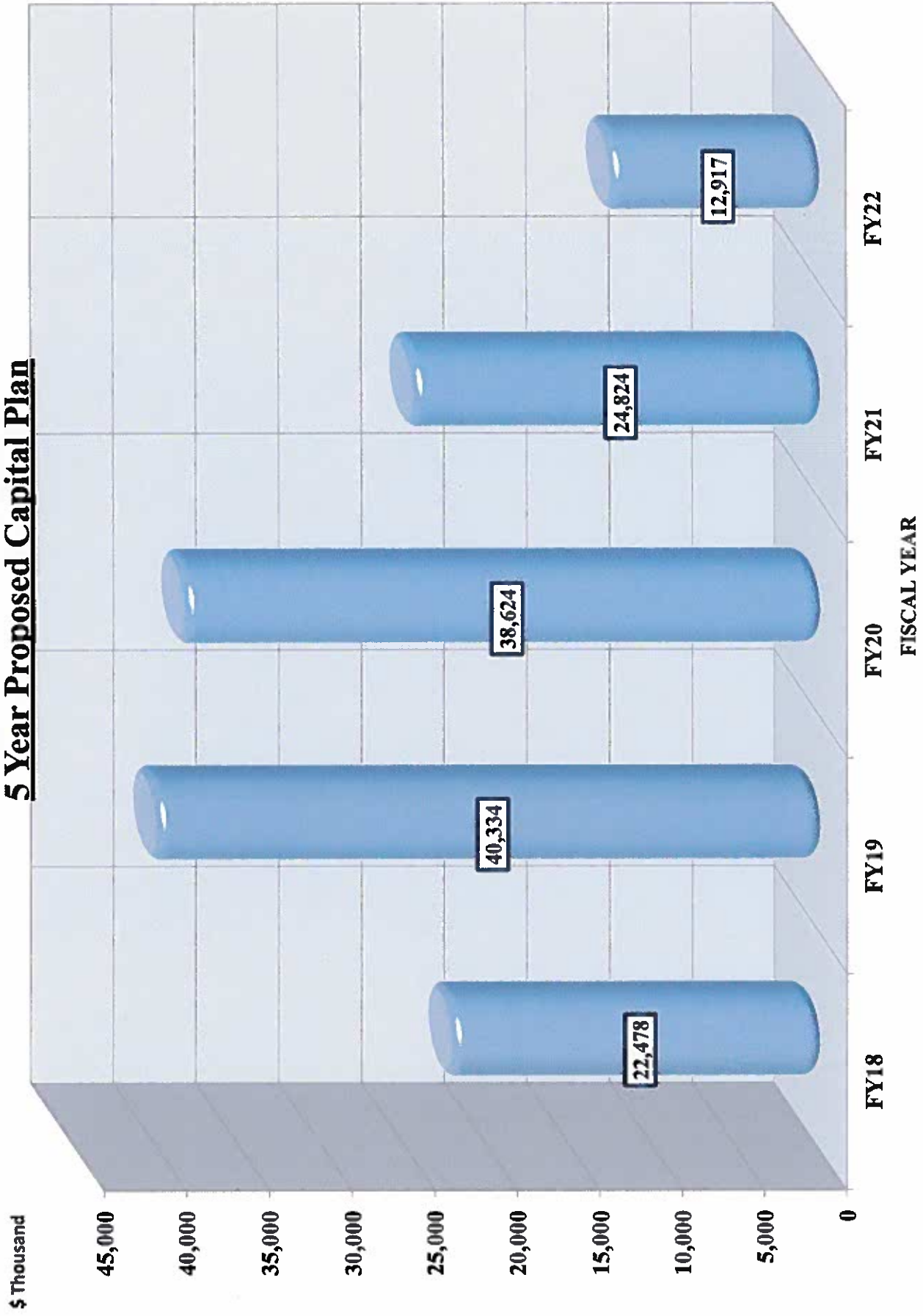
issuance as a percentage of total pledged revenues, listed by type or category of pledged revenues; cumulative debt service as a percentage of available revenues; and amount of debt that can be issued until legal limits are met.

None.

(m)A statement of the annual projected capital cost broken down by category and sources of funding, and for each capital project, estimates of the annual commitment, total project cost, expected date of completion and the annual cost for operating and maintaining those capital projects or capital categories that, when placed into service, are expected to have a material impact on the operating budget.

Please see attached.

New York Convention Center Operation Corporation 5 Year Proposed Capital Plan



JACOB K. JAVITS CONVENTION CENTER - 5 YEAR PROPOSED CAPITAL BUDGET PLAN

	Description	FY18	FY19	FY20	FY21	FY22	Total
1	1D North Corridor Centerplate Renovation	63,250	0	0	0	0	63,250
2	Access to South Roof (River Pavilion Staircase)	178,000	0	0	0	0	178,000
3	Additional Meeting Rooms/Retail on Level 2	0	0	1,550,000	0	0	1,550,000
4	Administrative Large Conference Room and Bathroom Renovation	540,000	0	0	0	0	540,000
5	Card Access IT Closets	319,000	0	0	0	0	319,000
6	Ceiling Upgrades in Customer Areas	0	1,030,000	0	0	0	1,030,000
7	Coat Check Auto Valet System (Centerplate)	154,000	0	0	0	0	154,000
8	Concrete Side Walk Repairs	290,000	290,000	290,000	0	0	870,000
9	Elevator & Escalators Mechanical Upgrades (Elevator 7)	110,000	400,000	0	400,000	0	910,000
10	Elevator Cabin Upgrades - 16 (Cargo Elevator)	155,000	0	390,000	0	0	545,000
11	Expansion Joints Replacement	250,000	250,000	0	0	0	500,000
12	Expo Hall Entrance Vestibules	240,000	720,000	0	0	0	960,000
13	Exterior Camera Replacement and 8 new cameras-includes \$300k of storage for IT	625,000	0	0	0	0	625,000
14	Exterior Electronic Signage at Light Poles	0	0	540,000	0	0	540,000
15	External Security - Bollards, King Kong Gates	1,475,000	1,475,000	0	0	0	2,950,000
16	Floor Port Renovations	400,000	400,000	400,000	400,000	370,000	1,970,000
17	Food Service Stations for Meetings Rooms (Centerplate)	368,000	0	0	0	0	368,000
18	Heating For Loading Dock Doors	910,000	0	0	0	0	910,000
19	Install Chemical Distribution Centers	125,000	0	0	0	125,000	250,000
20	Install Time-Lapse Camera to Capture Expansion	70,000	0	0	0	0	70,000
21	Interior Benches and Furniture	0	690,000	0	0	0	690,000
22	Internal/External Concrete or Steel Remediation	0	0	0	0	3,780,000	3,780,000
23	Landscaping (New Planters, Median, Sidewalks)	670,000	670,000	670,000	0	0	2,010,000
24	LED Lighting Retrofits (Expo Halls)	0	800,000	850,000	0	0	1,650,000
25	Level 1 Dmarc Room Renovations	112,500	0	0	0	0	112,500
26	Level 1 Expo Ceiling Upgrade & Concourse Soffits (dimmers, speakers, lighting, wiring & lab	2,750,000	2,720,000	2,500,000	2,750,000	0	10,720,000
27	Level 1 Food Court Renovation	0	0	0	3,645,000	0	3,645,000
28	Level 1 Meeting Room/Corridor Renovations 1A, 1B, 1C, 1E	0	0	4,250,000	4,000,000	0	8,250,000
29	Level 1 Special Events Hall Upgrades	0	5,000,000	3,250,000	0	0	8,250,000
30	Level 2 Meeting Room/Corridor Renovations	0	4,540,000	4,540,000	0	0	9,080,000
31	Lighting Controls (1A & 1E)	320,000	320,000	0	0	0	640,000
32	Lighting System for Crystal Palace - Color	1,000,000	0	0	0	0	1,000,000
33	Loading Dock Vertical Rolling Gates with Egress Doors	1,150,000	1,150,000	0	0	0	2,300,000

JACOB K. JAVITS CONVENTION CENTER - 5 YEAR PROPOSED CAPITAL BUDGET PLAN

	Description	FY18	FY19	FY20	FY21	FY22	Total
34	Main Kitchen	0	0	0	3,500,000	1,200,000	4,700,000
35	Material Storage Organization for Show Electric/Setup/Finance/F&B (5S)	290,000	300,000	300,000	0	0	890,000
36	Mechanical Equip Room Upgrades - HVAC system replacement	2,680,000	2,680,000	0	0	0	5,360,000
37	MIS-Cisco Connected Event Analytics / Social Media	0	0	557,500	0	0	557,500
38	MIS-Cisco UCS Remote Desk-Top Solution-VMWare & Citrix for Non-Oracle Applications	0	619,377	0	0	0	619,377
39	MIS-Content Delivery Consistent with Existing Building and Expansion	0	4,297,418	1,769,700	0	0	6,067,118
40	MIS-Customer VOIP Phones	30,000	30,000	30,000	30,000	30,000	150,000
41	MIS-Disaster Recovery-Software/Equip/Implementation Support	0	811,077	0	0	0	811,077
42	MIS-EBMS Upgrade	50,000	0	0	0	0	50,000
43	MIS-Hardware & Software- PCs/Monitors/Lap-Tops/Window 10/Scanner	57,600	63,850	57,600	63,850	63,850	306,750
44	MIS-IPILCS- Digital Radio-Tie VoIP and Show Mgmt. --Software/Equip/Implementation Support	0	0	412,500	0	0	412,500
45	MIS-Network Refresh	0	4,500,000	4,500,000	5,500,000	5,500,000	20,000,000
46	MIS-New Wi-Fi with Integrated Bluetooth-Software/Equip/Implementation Support	0	0	3,417,345	0	0	3,417,345
47	MIS-Oracle Additional Modules-Enterprise Project Mgmt. (Primavera)	0	27,500	0	0	0	27,500
48	MIS-Oracle AR to Replace CICS-Implementation Support/Project Mgmt./Backfill	500,000	0	0	0	0	500,000
49	MIS-Oracle Implementation Support (Inventory/Fixed Assets/Phase 2/EAM/Sales Contract/	0	1,549,219	0	0	0	1,549,219
50	MIS-Oracle Upgrades-Document Imaging	0	0	0	1,378,000	0	1,378,000
51	MIS-Oracle Upgrades-Hyperion	0	0	1,378,000	0	0	1,378,000
52	MIS-Rysigo Additional Projects-Enterprise Project Management	0	98,000	0	0	0	98,000
53	MIS-WebEx with Video Bridge	0	282,000	0	0	0	282,000
54	New Loading Dock Lighting	120,000	120,000	0	0	0	240,000
55	Pedestrian Access Stairs at 34th/11th Ave - South Egress	1,500,000	1,450,000	0	0	0	2,950,000
56	Public Safety Mobility	75,000	0	0	0	0	75,000
57	Relocate Retail Tenants	50,000	50,000	50,000	50,000	0	200,000
58	Replace & Increase Pick Up Trucks and Gator with Wagon	20,000	0	60,000	0	60,000	140,000
59	Replace AED Machines	210,000	0	0	0	0	210,000
60	Replace Black Top With Concrete Slab At Truck Bays 1st Level	1,100,000	1,100,000	250,000	250,000	0	2,700,000
61	Replace Fire Alarm System - Life Safety	0	0	5,400,000	0	0	5,400,000
62	Replace Walk Behind Aisle Scrubbers (5700)	96,000	0	0	64,000	96,000	256,000
63	Replace Walk Behind Aisle Vacuums	96,000	0	0	64,000	0	160,000
64	Restroom Renovations - Public Space	560,000	500,000	500,000	500,000	500,000	2,560,000
65	River Pavilion Banquet Kitchen	0	0	0	1,540,000	500,000	2,040,000
66	River Pavilion Carpet Replacement	0	342,000	0	0	0	342,000

JACOB K. JAVITS CONVENTION CENTER - 5 YEAR PROPOSED CAPITAL BUDGET PLAN

	Description	FY18	FY19	FY20	FY21	FY22	Total
67	Setup Equipment - 20 x 40 Dance Floor	110,000	0	0	0	0	110,000
68	Setup Equipment - 36" x 36" Tables	0	0	15,375	0	0	15,375
69	Setup Equipment - 40" - 48" Risers	70,000	35,000	0	0	0	105,000
70	Setup Equipment - 48" ADA Ramp	15,000	0	0	0	0	15,000
71	Setup Equipment - 54" Banquet Round Tables	0	16,875	16,875	16,875	16,875	67,500
72	Setup Equipment - 6' Tables	37,000	36,035	30,975	27,990	29,700	161,700
73	Setup Equipment - 72" Banquet Round Tables	40,080	16,700	16,700	16,700	16,700	106,880
74	Setup Equipment - 8' Tables	41,600	36,760	42,240	41,180	28,600	190,380
75	Setup Equipment - Black Folding Chairs	311,850	108,405	118,800	131,175	143,550	813,780
76	Setup Equipment - Standing Podiums	0	16,000	16,000	0	0	32,000
77	Setup Equipment - Storage Racks	36,120	17,430	19,292	20,692	22,092	115,626
78	Show Elect-Audio-Software/Equip/Implementation Support-1A	600,000	0	0	0	0	600,000
79	Show Elect-Event Audio-Meyers Speakers and Mixers	30,000	30,000	30,000	30,000	30,000	150,000
80	Show Elect-Exhibit Hall Lighting-Software/Equip/Implementation Support/Project Mgmt./B	504,000	0	0	0	0	504,000
81	Show Elect-PAR Cans Software/Equipment	83,333	0	0	0	0	83,333
82	Show Electric-Tools	30,000	30,000	30,000	30,000	30,000	150,000
83	Show Elect-Video (Displays for Customers)	25,000	25,000	25,000	25,000	25,000	125,000
84	Show Manager Offices Renovation	0	540,000	0	0	0	540,000
85	Signage Package (Different Project number & Scope from Project# 80133)	185,000	0	0	0	0	185,000
86	Sustainability - Energy Efficient Lighting, Bee Keeping, Alternative Power	150,000	150,000	350,000	350,000	350,000	1,350,000
87	Yard Management Docking Software	500,000	0	0	0	0	500,000
	TOTAL	22,478,333	40,333,646	38,623,902	24,824,462	12,917,367	139,177,710

1. 1D North Corridor Centerplate Renovation

Renovate area to be utilized for new building tenants as office space.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
63,250	0	0	0	0

2. Access to South Roof (River Pavilion Staircase)

New steel staircase to access south green roof for maintenance staff and egress from roof level.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
178,000	0	0	0	0

3. Additional Meeting Rooms/Retail on Level 2

Interior space renovation for existing meeting rooms located in level 2. After 30 years of continuous use the interior space needs to be renovated in order to remain competitive with other venues in the events industry.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	0	1,550,000	0	0

4. Administrative Large Conference Room and Bathroom Renovation

Large conference room renovation to include audio visual improvements, improved lighting, upgrades to seating and finishes. Bathroom renovation is required to comply with current building codes and best health and sanitation practices.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
540,000	0	0	0	0

5. Card Access IT Closets

Install C-Cure Tyco 9000 card access readers on all IDF closets.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
319,000	0	0	0	0

6. Ceiling Upgrades in Customer Areas

Existing reflective ceiling materials are no longer available within the market, basic repairs can no longer maintain the ceiling. New upgrades include reflected ceiling, sprinkler heads and lighting replacements that comply with executive order 88 and the buildings energy and sustainability initiatives.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	1,030,000	0	0	0

7. Coat Check Auto Valet System (Centerplate)

Coat check conveyer system to accommodate coats and baggage for convention center visitors during winter season.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
154,000	0	0	0	0

8. Concrete Side Walk Repairs

Exterior sidewalks and vertical services concrete remediation project, inclusive of corrective work to pedestrian sidewalks.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
290,000	290,000	290,000	0	0

9. Elevator & Escalators Mechanical Upgrades (Elevator 7)

Elevator controls, mechanical and electrical upgrades and hydraulic piston replacement for elevator #7.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
110,000	400,000	0	400,000	0

10. Elevator Cabin Upgrades - 16 (Cargo Elevator)

Interior cabin upgrade to elevator #16.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
155,000	0	390,000	0	0

1. ID North Corridor Centerplate Renovation

Renovate area to be utilized for new building tenants as office space.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
63,250	0	0	0	0

2. Access to South Roof (River Pavilion Staircase)

New steel staircase to access south green roof for maintenance staff and egress from roof level.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
178,000	0	0	0	0

3. Additional Meeting Rooms/Retail on Level 2

Interior space renovation for existing meeting rooms located in level 2. After 30 years of continuous use the interior space needs to be renovated in order to remain competitive with other venues in the events industry.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	0	1,550,000	0	0

4. Administrative Large Conference Room and Bathroom Renovation

Large conference room renovation to include audio visual improvements, improved lighting, upgrades to seating and finishes. Bathroom renovation is required to comply with current building codes and best health and sanitation practices.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
540,000	0	0	0	0

5. Card Access IT Closets

Install C-Cure Tyco 9000 card access readers on all IDF closets.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
319,000	0	0	0	0

6. Ceiling Upgrades in Customer Areas

Existing reflective ceiling materials are no longer available within the market, basic repairs can no longer maintain the ceiling. New upgrades include reflected ceiling, sprinkler heads and lighting replacements that comply with executive order 88 and the buildings energy and sustainability initiatives.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	1,030,000	0	0	0

7. Coat Check Auto Valet System (Centerplate)

Coat check conveyer system to accommodate coats and baggage for convention center visitors during winter season.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
154,000	0	0	0	0

8. Concrete Side Walk Repairs

Exterior sidewalks and vertical services concrete remediation project, inclusive of corrective work to pedestrian sidewalks.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
290,000	290,000	290,000	0	0

9. Elevator & Escalators Mechanical Upgrades (Elevator 7)

Elevator controls, mechanical and electrical upgrades and hydraulic piston replacement for elevator #7.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
110,000	400,000	0	400,000	0

10. Elevator Cabin Upgrades - 16 (Cargo Elevator)

Interior cabin upgrade to elevator #16.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
155,000	0	390,000	0	0

11. Expansion Joints Replacement

Building interior and exterior structural expansion joints replacement after 30 years of wear and tear.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
250,000	250,000	0	0	0

12. Expo Hall Entrance Vestibules

Modifications to exhibit hall entrances for improvement of general public circulation.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
240,000	720,000	0	0	0

13. Exterior Camera Replacement and 8 new cameras

Replace and add new modern cameras to the 11th Avenue side of the Center. Increase the data storage and server capacity required for the additional video storage and additional cameras. Replace the legacy cameras located within the Center that are analog and at end of life.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
625,000	0	0	0	0

14. Exterior Electronic Signage at Light Poles

Wayfinding and marketing signage for inner roadway in order to improve vehicular and pedestrian traffic.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	0	540,000	0	0

15. External Security - Bollards, King Kong Gates

Building perimeter security bollards and truck traffic control gates at loading dock exits.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
1,475,000	1,475,000	0	0	0

16. Floor Port Renovations

Exhibition space electrical and plumbing floor box replacement.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
400,000	400,000	400,000	400,000	370,000

17. Food Service Stations for Meetings Rooms (Centerplate)

Food and beverage service stations with proximity to meeting rooms for coffee, water and ice.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
368,000	0	0	0	0

18. Heating For Loading Dock Doors

Climate control winter heaters for exhibition spaces at loading docks.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
910,000	0	0	0	0

19. Install Chemical Distribution Centers

To reduce the amount of chemicals and ensure proper dilution rate.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
125,000	0	0	0	125,000

20. Install Time-Lapse Camera to Capture Expansion

The installation of time-lapse cameras on the Javits Center roof to capture the upcoming expansion project, including the construction of the transformer building, the demolition of Javits North and the ultimate construction the core expansion features.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
70,000	0	0	0	0

21. Interior Benches and Furniture

Furniture fixtures and equipment for general public at circulation spaces.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	690,000	0	0	0

22. Internal/External Concrete or Steel Remediation

Internal and External structural concrete work and steel remediation.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	0	0	0	3,780,000

23. Landscaping (New Planters, Median, Sidewalks)

Exterior landscaping program to support the buildings sustainability efforts.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
670,000	670,000	670,000	0	0

24. LED Lighting Retrofits (Expo Halls)

Existing lighting replacements in order to improve energy in accordance with executive order 88.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	800,000	850,000	0	0

25. Level 1 DMarc Room Renovations

Repurposing of underutilized real-estate to accommodate new audio visual infrastructure for meeting rooms.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
112,500	0	0	0	0

26. Level 1 Expo Ceiling Upgrade & Concourse Soffits (dimmers, speakers, lighting, wiring & labor)

Exhibit hall ceiling replacements which include new reflective ceiling grid, lighting and audio systems improvements.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
2,750,000	2,720,000	2,500,000	2,750,000	0

27. Level 1 Food Court Renovation

Redesign and build of existing food and beverage level 1 food court area to improve accessibility to convention center visitors.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	0	0	3,645,000	0

28. Level 1 Meeting Room/Corridor Renovations 1A, 1B, 1C, 1E

New ceiling and lighting improvements for level 1 concourse and meeting spaces.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	0	4,250,000	4,000,000	0

29. Level 1 Special Events Hall Upgrades

New ceiling, lighting and audio visual system for special events hall.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	5,000,000	3,250,000	0	0

30. Level 2 Meeting Room/Corridor Renovations

New carpet, repainting and lighting improvements.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	4,540,000	4,540,000	0	0

31. Lighting Controls (1A & 1E)

Electronic lighting dimmer controls for expo halls 1A and 1E.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
320,000	320,000	0	0	0

32. Lighting System for Crystal Palace – Color

Provide customized color LED lighting with feature architectural color lighting and control system at the Crystal Palace.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
1,000,000	0	0	0	0

33. Loading Dock Vertical Rolling Gates with Egress Doors

Replacement of existing loading dock gates to improve egress, material handling equipment traffic and support staff circulation.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
1,150,000	1,150,000	0	0	0

34. Main Kitchen

Main kitchen renovation and food services kitchen equipment replacement.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	0	0	3,500,000	1,200,000

35. Material Storage Organization for Show Electric/Setup/Finance/F&B (5S)

Multiple Areas in Level 3.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
290,000	300,000	300,000	0	0

36. Mechanical Equip Room Upgrades - HVAC system replacement

These fixed assets have exceeded life expectancy.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
2,680,000	2,680,000	0	0	0

37. MIS-Cisco Connected Event Analytics / Social Media

Provides analytics on Wi-Fi users' activities (location, dwell, browsing history, "heat maps", etc.)

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	0	557,500	0	0

38. MIS-Cisco UCS Remote Desk-Top Solution-VMWare & Citrix for Non-Oracle Applications

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	619,377	0	0	0

39. MIS-Content Delivery Consistent with Existing Building and Expansion

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	4,297,418	1,769,700	0	0

40. MIS-Customer VOIP Phones

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
30,000	30,000	30,000	30,000	30,000

41. MIS-Disaster Recovery-Software/Equip/Implementation Support

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	811,077	0	0	0

42. MIS-EBMS Upgrade

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
50,000	0	0	0	0

43. MIS-Hardware & Software- PCs/Monitors/Lap-Tops/Window 10/Scanner

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
57,600	63,850	57,600	63,850	63,850

44. MIS-IPiCS- Digital Radio-tie VoIP and Show Mgmt.--Software/Equip/Implementation Support

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	0	412,500	0	0

45. MIS-Network Refresh

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	4,500,000	4,500,000	5,500,000	5,500,000

46. MIS-New Wi-Fi with Integrated Bluetooth-Software/Equip/Implementation Support

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	0	3,417,345	0	0

47. MIS-Oracle Additional Modules-Enterprise Project Mgmt. (Primavera)

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	27,500	0	0	0

48. MIS-Oracle AR to Replace CICS-Implementation Support/Project Mgmt./Backfill

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
500,000	0	0	0	0

49. MIS-Oracle Implementation Support (Inventory/Fixed Assets/Phase 2/EAM/Sales Contract/GRC)

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	1,549,219	0	0	0

50. MIS-Oracle Upgrades-Document Imaging

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	0	0	1,378,000	0

51. MIS-Oracle Upgrades-Hyperion

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	0	1,378,000	0	0

52. MIS-Rysigo Additional Projects-Enterprise Project Management

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	98,000	0	0	0

53. MIS-WebEx with Video Bridge

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	282,000	0	0	0

54. New Loading Dock Lighting

Lighting improvements for existing truck loading docks.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
120,000	120,000	0	0	0

55. Pedestrian Access Stairs at 34th/11th Ave - South Egress

To build, replace and building exterior stair cases for expo hall 1E egress.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
1,500,000	1,450,000	0	0	0

56. Public Safety Mobility

Purchase four all weather electric carts for public safety mobility of the Javits Center.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
75,000	0	0	0	0

57. Relocate Retail Tenants

Renovation of tenant's spaces upon contract expirations to accommodate new tenants.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
50,000	50,000	50,000	50,000	0

58. Replace & Increase Pick Up Trucks and Gator with Wagon

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
20,000	0	60,000	0	60,000

59. Replace AED Machines

The Center has 26 AED machines located strategically throughout the vast complex. The current AEDs in use were purchased in 2008 and are currently at end of life with replacement required. In addition to the AED units, new cabinets are also required.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
210,000	0	0	0	0

60. Replace Black Top With Concrete Slab At Truck Bays 1st Level

Bituminous asphalt replacement at exterior and inner streets.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
1,100,000	1,100,000	250,000	250,000	0

61. Replace Fire Alarm System - Life Safety

Fire alarm system for the 2 million square feet – six square blocks Javits Center is being repaired as part of the renovation but it is 30 years old and should be replaced in total if and when the capital money is available.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	0	5,400,000	0	0

62. Replace Walk Behind Aisle Scrubbers (5700)

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
96,000	0	0	64,000	96,000

63. Replace Walk Behind Aisle Vacuums

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
96,000	0	0	64,000	0

64. Restroom Renovations - Public Space

After 30 years of use, the general public restrooms are in need of a renovation to comply with current building codes and best health and sanitation practices.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
560,000	500,000	500,000	500,000	500,000

65. River Pavilion Banquet Kitchen

New banquet prep kitchen for food delivery within 4th level event / function spaces.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	0	0	1,540,000	500,000

66. River Pavilion Carpet Replacement

New carpet for river pavilion exhibition space.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	342,000	0	0	0

67. Setup Equipment - 20 x 40 Dance Floor

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
110,000	0	0	0	0

68. Setup Equipment - 36" x 36" Tables

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	0	15,375	0	0

69. Setup Equipment - 40" - 48" Risers

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
70,000	35,000	0	0	0

70. Setup Equipment - 48" ADA Ramp

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
15,000	0	0	0	0

71. Setup Equipment - 54" Banquet Round Tables

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	16,875	16,875	16,875	16,875

72. Setup Equipment - 6' Tables

This includes 6' x 18" and x 6' x 30" tables.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
37,000	36,035	30,975	27,990	29,700

73. Setup Equipment - 72" Banquet Round Tables

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
40,080	16,700	16,700	16,700	16,700

74. Setup Equipment - 8' Tables

This includes 8' x 18" and x 8' x 30" tables.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
41,600	36,760	42,240	41,180	28,600

75. Setup Equipment - Black Folding Chairs

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
311,850	108,405	118,800	131,175	143,550

76. Setup Equipment - Standing Podiums

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	16,000	16,000	0	0

77. Setup Equipment - Folding Chair Storage Racks

Storage racks for folding chair and other setup equipment.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
36,120	17,430	19,292	20,692	22,092

78. Show Elect-Audio-Software/Equip/Implementation Support-1A

Software and equipment for audio, exhibit hall lighting, video and goosenecks upgrade.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
600,000	0	0	0	0

79. Show Elect-Event Audio-Meyers Speakers and Mixers

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
30,000	30,000	30,000	30,000	30,000

80. Show Elect-Exhibit hall lighting-Software/Equip/Implementation Support/Project Mgmt./Backfill

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
504,000	0	0	0	0

81. Show Elect-PAR Cans Software/Equipment

Mandated replacement of incandescent bulbs.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
83,333	0	0	0	0

82. Show Electric-Tools

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
30,000	30,000	30,000	30,000	30,000

83. Show Elect-Video (Displays for Customers)

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
25,000	25,000	25,000	25,000	25,000

84. Show Manager Offices Renovation

4th level meeting rooms and show manager's office upgrades and improvements.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
0	540,000	0	0	0

85. Signage Package (Different Project Number & Scope from Project# 80133)

Electronic signage for meeting rooms.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
185,000	0	0	0	0

86. Sustainability - Energy Efficient Lighting, Bee Keeping, Alternative Power

Green roof, energy efficient lighting, bee keeping and alternative power projects.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
150,000	150,000	350,000	350,000	350,000

87. Yard Management Docking Software

Docking and marshalling space allocation software which increases the efficiency and effectiveness of the loading dock and the internal truck storage at the Javits Center. In addition, this software will provide additional security screening on the inbound truck delivery.

FY17-18	FY18-19	FY19-20	FY20-21	FY21-22
500,000	0	0	0	0



JACOB K. JAVITS CONVENTION CENTER OF NEW YORK®

Henry R. Silverman Chairman of the Board
Alan E. Steel President and Chief Executive Officer

**Certification of Assumptions and Method of Estimation for Budget and
Financial Plan 2017-2021 in accordance with the Comptroller's
Regulation 203.9 Certification**

To the best of my knowledge and belief after reasonable inquiry, the Jacob K. Javits Convention Center of New York's 2017-2021 Budget and Financial Plan approved by its Board and was based on reasonable assumptions and methods of estimation and is in conformance with the State Comptroller adopted Regulation 2NYCRR Part 203, Budget and Financial Plan Format, Supporting Documentation and Monitoring – Public Authority.

Melanie McManus, CFO

Melanie McManus
Chief Financial Officer

12/21/16

Date